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- - - LIST OF PUBLICATIONS - - -

ACADEMIC THESES:

- [1] Forsman, H. 2005. *Business Development Efforts and Performance Improvements in SMEs. Case Study of Business Development Projects Implemented in SMES*. Doctoral Dissertation. Lappeenranta University of Technology. Acta Universitatis Lappeenrantaensis 209. ISBN 952-214-043-0 and 952-214-045-7 (PDF).
- [2] Forsman, H. 2001. *From Knowledge to Competitiveness. What Impact the Development Project Has on Business*. Licentiate's Thesis. Helsinki University of Technology, Department of Industrial Management. (In Finnish).
- [3] Forsman, H. 1987. *Reasons for Inflation in Finland*. Master's Thesis. University of Oulu, Department of Economics. (In Finnish).

GUEST EDITOR:

- [4] Forsman H. & Rantanen, H. 2011. Editorial: Measuring the Impact of Service Innovations on Performance. Special Issue of *International Journal of Services Technology and Management*, Vol. 16, No. 3/4, pp. 223-228. ISSN 1460-6720.

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- [5] Forsman, H. & Temel, S. 2011. Innovation and Business Performance in Small Enterprises. An enterprise-level analysis. *International Journal of Innovation Management*, Vol. 15, No. 3, pp. 641-665. ISSN 1363-9196.
- [6] Forsman, H. 2011. Innovation Capacity and Innovation Development in Small Enterprises. A Comparison Between the Manufacturing and Service Sectors. *Research Policy*, Vol. 40, No. 5, pp. 739-750. ISSN 0048-7333.
- [7] Forsman, H. & Rantanen, H. 2011. Small Enterprises as Innovators. A Comparison within Manufacturing and Service Sectors. *European Journal of Innovation Management*, Vol. 14, No. 1, pp. 27-50. ISSN 1460-1060.
- [8] Forsman, H. & Annala U. 2011. Small Enterprises as Innovators. The Shift from a Low Performer to a High Performer. *International Journal of Technology Management*, Vol. 56, No. 2/3/4, pp. 154-171. ISSN 1741-5276.
- [9] Forsman, H. 2009. Balancing Capability Building for Radical and Incremental Innovations. *International Journal of Innovation Management*, Vol. 13, No. 4, pp. 501-520. ISSN 1363-9196.
- [10] Forsman, H. 2009. Fostering Front-End Innovation Process in SMEs. Case Study of SME – Student Team Collaboration. *Inter-ICSB*, Online Publication. Washington: International Council of Small Business (ICSB). ISBN 978-0-9819028-1-4.
- [11] Forsman, H. 2009. Innovation Capabilities of Small Enterprises. A Cluster Strategy as a Tool. *International Journal of Innovation Management*, Vol. 13, No. 2. pp. 221-243. ISSN 1363-9196.
- [12] Forsman, H. 2008. Business Development Success in SMEs: A Case Study Approach. *Journal of Small Business and Enterprise Development*, Vol. 15, No. 3, pp. 606 – 622. ISSN 1462-6004.

CONFERENCE PROCEEDINGS:

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- [13] Forsman, H. 2011. Innovation Performance, Innovation Capacity and Growth in Small Enterprises: an Enterprise-Level Analysis. Paper to be presented in 6th ECIE Conference, 15-16 September, Aberdeen, UK. ISBN 978-1-908272-15-7 (CD).
- [14] Forsman, H. 2009. From Occasional Improvements Towards a Flow of Innovations. In Braet, J. (Ed): *Proceedings of the 4th European Conference on Entrepreneurship and Innovation*, Antwerp, 10.-11.9.2009. ISBN 978-906638-42-9.
- [15] Forsman, H. & Annala, U. 2009. Small Enterprises as Innovators. Shift From a Low Performer to a High Performer. *Proceedings of the 10th CINet Conference*, Continuous Innovation Network, Melbourne, 4.-8.9.2009. ISBN 978-90-77360-12-5.
- [16] Forsman, H. 2007. InnoMarathon as a Tool for Fostering Front-End Innovation Process in SMEs. Evidence from Collaboration Between Small Enterprises and Students. In Book: *Proceedings of the Finpin 2006 Conference*. ISBN 978-951-827-042-6.

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- [17] Forsman, H. & Temel, S. 2010. Innovation and Business Performance in Small Enterprises. An enterprise-level analysis. In Huizingh, K.R.E., Conn, S., Torkkeli, M. and Bitran, I. (Eds.) *Proceedings of the 3rd ISPIM Symposium*, Quebec City, Canada, 12.-15.12.2010. Shortlisted for The Knut Holt Award for best paper. ISBN 978-952-265-004-7.
- [18] Forsman, H. & Temel, S. 2010. Networking as an Accelerator of Innovations in Small Enterprises. Fact of Fiction? In Huizingh, K.R.E., Conn, S., Torkkeli, M. and Bitran, I. (Eds.) *Proceedings of the XXI ISPIM Conference, The Dynamics of Innovation*, Bilbao, 6.- 9.6.2010. ISBN 978-952-214-926-8.
- [19] Forsman, H. & Rantanen, H. 2010. The Relationship Between Innovation Capacity and Developed Innovation Types in Small Enterprises. *Conference Proceedings of the 55th ICSB World Conference*, Cincinnati, Ohio, 24. - 27.6.2010. ISBN 978-0-9819028-2-1.
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- [22] Forsman, H. 2009. Balancing Capability Building for Radical and Incremental Innovations. In Huizingh, K.R.E., Torkkeli, M., Conn, S. & Bitran, I. (Eds.): *Proceedings of the ISPIM Future of Innovation Conference*, Vienna, 21. - 24.6.2009. ISBN 978-952-214-767-7.
- [23] Forsman, H. 2009. Linking Innovation and Learning. Student Teams as Innovation Developers of Small Enterprises. A paper presented in the Blended Learning Seminar, 5. - 6.3.2009, University of Helsinki.
- [24] Forsman, H. 2008. Improving Innovation Capabilities of Small Enterprises. Cluster Strategy as a Tool. In Huizingh, K.R.E., Torkkeli, M., Conn, S. & Bitran, I. (Eds.): *Proceedings of the 1st ISPIM Innovation Symposium Singapore*, 14. - 17.12.2008. ISBN 978-952-214-665-6.
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- [28] Forsman, H. 2008. Entrepreneurial University in Focus. *Conference Proceedings of the 15th Nordic Conference on Small Business Research*, 21. – 23.5.2008, Tallinn, Estonia. ISBN 978-9949-430-18-5.
- [29] Forsman, H. 2006. Fostering Front-End Innovation Process in SMEs. Concept of SME- University Collaboration. Presented in the 14th Nordic Conference on Small Business Research in Stockholm 11. – 13.5.2006.
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- [32] Forsman, H. 2009. *Small Enterprises as Innovators. From Occasional Improvements Towards a Flow of Innovations*. Research Report. Lappeenranta University of Technology. ISBN 978-952-214-740-0. (Published in Finnish).
- [33] Forsman, H. 2001. *From Knowledge to Competitiveness. The Impact of Keko-Development Projects on Business*. Employment and Economic Development Centre of Uusimaa. Helsinki. ISBN 952-5359-03-4. (Published in Finnish).

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- [34] Forsman, H. 2010. The Relationship between Innovation and Growth is Complicated. *Kauppalehti*. ISSN 0451-5560. (Published in Finnish).
- [35] Forsman, H. 2010. Growth is a Rare Bird as a Target of Small Enterprises. *Helsingin Sanomat*. Guest Author. ISSN 0355-2047. (Published in Finnish).
- [36] Forsman, H. 2008. Fostering Growth Demands for Boosting Entrepreneurial Mind. *Helsingin Sanomat*. Guest Author. ISSN 0355-2047. (Published in Finnish).
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- [39] Forsman, H. 2006. Where Are All the Innovators? Column. *Lounaislappi*. ISSN 1456-4336. (Published in Finnish).
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- [41] Forsman, H. 2005. Development Projects as a Challenge in SMEs. *Ekonomilehti*, No. 6/05. ISSN 0783-26-13. (Published in Finnish).
- [42] Forsman, H. 2003. Master Students as Change Agents. In Book: *Postgraduate Programmes in Polytechnics; Basis And Challenges*, Ed. Eila Okkonen. HAMK. ISBN 951-784-211- 2. (Published in Finnish).
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- [44] Forsman, H. 1993. Learning in Enterprise Simulations. In Book: National Board of Education, *Entrepreneurship at Education – Coaching for Entrepreneurship*. Helsinki. Kirjayhtymä. ISBN 951-26-3868-1. (Published in Finnish).